



SPH 2011 Winter

International Connections

HAPPY NEW OPPORTUNITIES

Here at SPH, we know that new year brings challenges and opportunities, and while we could focus on what the challenges are likely to be. We would rather give some space in this newsletter to focus on ways to overcome some of the challenges, and focus on opportunities. The new changes to the Canadian immigration process opens up the opportunity for applicants to become economically stable in Canada, because the expectation for job security is integrated into the federal program, much the same as it has always been in the provincial immigration programs. Job seeking outside of a country, no doubt has its challenges, but a great opportunity to make connections before you arrive in Canada.

Opportunities for business people also abound in Canada...

note that even though an economic crisis spanned the globe in 2008 and beyond. Canada is one of the few countries where the banking system did not "go under." In fact in June of 2010, Canada put a hold on its investor immigration applications, because it needed time to address the system that was "backing up." According to statistics provided by Statistics Canada, in the period 2009 - 2010, foreign investment in Canada valued **\$109 billion**. We provide a brief review of Canada's economy and potential investment categories on **page 2**.

Special Features

<i>International Connection & SPH Main Services</i>	1
<i>Business Opportunity</i>	2
<i>Immigration News - Investment</i>	2
<i>Phil Dabner - ROYAL LePAGE Real Estate</i>	3
<i>Twenty First Century Immigration</i>	4
<i>Questions Taken</i>	5
<i>Barriers for International Trades and Professionals</i>	6
<i>Federal Skilled Worker Program</i>	6
<i>Mining Facts - Province of British Columbia</i>	7
<i>Immigration News - British Columbia</i>	7
<i>Phil Dabner - ROYAL LePAGE Real Estate</i>	8



Shirley Palmer-Hunt

Certified Canadian Immigration Consultant

SPH Main Services:

Business Services:

- Business planning & management
- Local & international marketing
- Marketing planning
- Marketing Strategy
- Employment Agency

Immigration services:

- Investment Business Immigration
- Provincial Nominee programs
- Canadian Experience Class
- Federal Skilled Workers



<http://sphpoweratwork.ca/>



Business News

2011 Canada

SPH IMMIGRATION SERVICES

What's MARKETING all about???



Marketing Planning steps:

1. **Research current market**
2. **Identify your target market**
3. **Identify customer needs**
4. **Implement marketing strategy**
5. **Evaluate marketing strategy**

Canadian Immigration News:

Canadian Federal business investors program:

The Immigrant Investor Program seeks experienced business people to invest C\$ 800,000 into Canada's economy and become permanent residents.

Investors must:

- ◆ show that they have business experience
- ◆ have a minimum **net worth of C\$1,600,000** that was obtained legally and,
- ◆ have C\$800,000 available to invest when your application is submitted.

For more information, please contact us:

T: (001) 250 314-6555

F: (001) 250 314-6514

Email: services@sphimmigrationservices.ca

Website: www.sphimmigrationservices.ca

May also check the following link.

Type of Business Opportunities:

The provinces and federal levels governments of Canada want to attract new investors who have business experience or managing and knowledge of operating successful business. For example, the investment has to increase the export of goods/services or increase value-added manufacturing, processing or primary resource activities in Canada. It also could be business that increases Canadian tourism, research, development, or technological commercialization. This is a great opportunity for experienced business people to bring innovative approaches to traditional business in Canada. For example, servicing an underserved regional market, and transferring skills or technology, there are one of the welcomed business categories.



<http://www.cic.gc.ca/english/immigrate/business/investors/index.asp>



PHIL "Selling Kamloops Every Day"TM
DABNER CALL 250-318-0100
Full-time professional Realtor® with 20 years experience



ROYAL LEPAGE
KAMLOOPS REALTY
322 Seymour St.

Call: 001-250-374-3022 Email: phildabner@telus.net
View Properties at: www.phildabner.com



CANADA

BUYING REAL ESTATE IN CANADA

Cities like Vancouver, Toronto, Kelowna, etc. have some of the highest priced real estate in the country, not to mention the higher cost of operating a business. It may be time to view other cities in Canada that offer exceptional opportunities, like Kamloops, BC. Here you will find the quality of life you are looking for, affordable housing, abundant business opportunities, *Thompson Rivers University*, and the world class ski/golf resort of *Sun Peaks*. Superb summers, four dramatic seasons, sports and outdoor recreation, and a diversity of cultural activity are all good reasons why you should consider making your move to Kamloops.

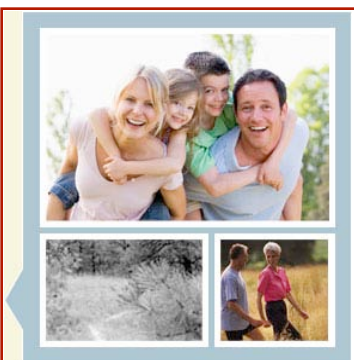


LUXURIOUS PENTHOUSE SUITE!

Approx 1800 sq', 2 bedrooms + den, 3 bathrooms incl. a stunning 5-pce master ensuite guaranteed to delight. 10-18' ceilings, 2 f/p, large windows with remote controlled blinds. Main floor patio plus 600 sq' rooftop patio. Kitchen has extensive European Millwork, large island, stone countertops, and Stainless appliance pkg by BOSCH. Other features include 2 secure underground parking spots, 2 storage lockers, secured entry, elevator, and ample visitor parking. **Offered at \$819,900.**

Perfect for the working professional!

Conveniently located downtown, this end unit townhome has seen extensive upgrades including extra windows for a more spacious feel. Approx. 1600 sq' , 2 bdrm, 2 bthrm + ensuite, stainless steel appliance pkg, granite counters, hardwood & heated tile floors, gas f/p, large tiled walk-in shower, sound system, single car garage plus extra parking avail. **Offered at \$439,900.**



You've waited a long time for this, and now it is within reach. Your custom-built home in a tranquil setting presiding over a stunning panorama of rolling grassland and water, yet mere minutes to stores, schools and recreation centres.

STONE RIDGE ESTATES offers 32 bare land strata estate lots ranging from .6 acre to 1.9 acres. Private, peaceful, natrual setting, with breathtaking views.

NOW SELLING, PHASE 1, 16 LOTS
Starting at just \$179,900



www.stoneridgekamloops.com

CALL Phil: (001) 250-374-3022

**SPH CONSULTANCY**

Business Consulting
Immigration Consulting
Employment Agency

FROM THE DESK OF A TWENTY FIRST CENTURY IMMIGRANT

As a [new immigrant in Canada](#), I often reflect on what major differences there are between those who emigrated to Canada in the 1950's, 1960's, 1970's ... and those who do so now.

Emotional - I do not think there is much difference between then and now.. but I do not doubt for a minute that the quest, determination and passion for adventure is any different. It takes a certain type of perspective to emigrate and stay grounded in ones's vision for their life and career in a new country.

Technology and its aid in communication is what I believe is the strongest differentiator between then and now - these days we can connect by telephone, fax, email and Skype.

Keep YOUR DREAM ... but stay in touch with reality

Preparation, preparation, preparation is one of the most important approach if you are to be successful

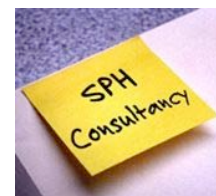
on your path to immigration. For example, try to visit the country to get a sense of where you want to be. For many the exploration trip has reaped dividends in getting a geographical perspective.

Meeting potential business owners and getting a sense about the product and services that they provide is an added bonus.

Organize your documents and put your house in order.

Build your resume... do a chronological audit of your experience and skills.

www.sphconsultancy.com

**FEATURES Guideline**

In this publication, SPH will focus on one of the prime issues for [international persons](#) seeking to relocate to Canada over the years. This has been the paradox facing thousands of highly skilled people who find themselves in a position where their experience and skills not recognized in Canada, or in a situation where they have to enter the workforce at a lower level than they were in their country of residence. We know that one of the most important ways to avert this situation happening is to be prepared and ready to transfer skills and experience well before the permanent resident visa arrives in the mail. So, this is why we are addressing this point in our article on [page 6](#), entitled [Removing Barriers for Trades and Professionals](#).



We are **t**aking Questions

Q - I want to immigrate to Canada under the Federal Business Entrepreneur program;
How many years business experience do I need?

A - You need five years business experience or five years in management.

Q - I want to immigrate to Canada under the Federal Business Entrepreneur Program - what should be my net worth?

A - Your net worth should be \$400,000.00 CDN.

Q - If I am going to immigrate under the Federal Skilled Worker Class - what category of the NOC should my experience come under?

A - Your skills and experience should match NOC: A, B, or C.

Q - What should my net worth be for the Federal business Investor Program?

A - Your net worth should be \$1,600,000.00 CDN

Contact SPH for more information:

T: (001) 250 314-6555

Email: shirley@sphconsultancy.com

AI Total Technology Services

- Computer Repair ● Network Installation ●
- Web Development ● Hosting ● Databases ●
- On-Site Services ●

(250) 574-5554 ● Sean Coyle
sean@aicomputer.ca

VISIT us Today at:

1174 - 8 Battle St
Kamloops
B.C.
Canada



Industry and Jobs in Canada

Occupations on Citizenship and Immigration Canada (Federal Skilled Worker Program) List:

Canadian immigration economic class has changed since June 26th, 2010. You must have a valid job offer or be a skilled worker with one year or more continuous experience in the following occupations.

- 0631 Restaurant and Food Service Managers
- 0811 Primary Production Managers (Except Agriculture)
- 1122 Professional Occupations in Business Services to Management (Cap reached)
- 1233 Insurance Adjusters and Claims Examiners
- 2121 Biologists and Related Scientists
- 2151 Architects
- 3111 Specialist Physicians
- 3112 General Practitioners and Family Physicians
- 3113 Dentists
- 3131 Pharmacists
- 3142 Physiotherapists
- 3152 Registered Nurses (Cap reached)
- 3215 Medical Radiation Technologists
- 3222 Dental Hygienists & Dental Therapists
- 3233 Licensed Practical Nurses
- 4151 Psychologists
- 4152 Social Workers
- 6241 Chefs
- 6242 Cooks
- 7215 Contractors and Supervisors, Carpentry Trades
- 7216 Contractors and Supervisors, Mechanic Trades
- 7241 Electricians (Except Industrial & Power System)
- 7242 Industrial Electricians
- 7251 Plumbers
- 7265 Welders & Related Machine Operators
- 7312 Heavy-Duty Equipment Mechanics
- 7371 Crane Operators
- 7372 Drillers & Blasters – Surface Mining, Quarrying & Construction
- 8222 Supervisors, Oil and Gas Drilling and Service

THE MOST FREQUENTLY ASKED QUESTION:

Federal Skilled Worker Program

What happens if the cap has been reached in my occupation?

ANSWER: If the cap has been reached for our occupation, you need a valid job offer to proceed with your federal skilled worker application.

Note you have choices.... irrespective of the changes to the Federal Skilled Worker Program, it is important to note that you have other choices of programs on which you can become a permanent resident in Canada and use your experience and education.

Contact us today

shirley@sphimmigrationservies.ca

Removing Barriers for International Trades and Professionals

SPH works in collaboration with industry and trade experts and a certified team of professionals experienced in assessing and training individuals to meet international and Canadian industry standards.

One of the key elements required is to ensure that highly skilled professional and traded people in your present country of residence can transfer your skills, and be equally successful in your career in Canada as you are in your country of residence. We believe that breaking down barriers to your success via assessment, training and bringing you into compliance for the Canadian job market is critical to your success.

Services to Assist You

- Initial evaluation of your detailed resume and work portfolio
- Provision of detailed report and gap analysis against Canadian industry standards
- Provision of practical tools to facilitate your learning and adaptation to support your transitional skill
- A collaborative mentoring and coaching process

Contact us today and register for our services:

shirley@sphpoweratwork.com



British Columbia

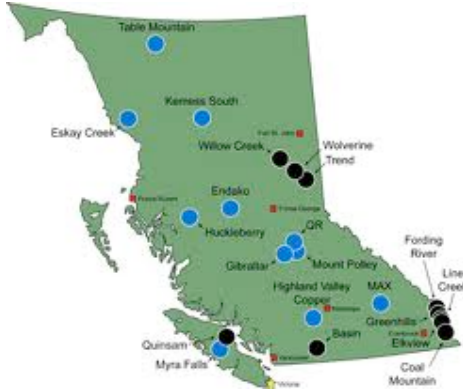
SPH

Your Next Destination

SPH IMMIGRATION SERVICES

British Columbia (B.C.) Mining Facts:

- B.C.'s forecast of solid mineral production is **\$5.7 billion** in 2009.
- **Eight** mines opened or re-opened in the past **five** years.
- There are **24** mine development projects under B.C. environmental review and seven in the mines act permit process.
- There are more than **30 industrial minerals mines** and **hundreds** of sand and gravel quarries providing employment to B.C. workers. B.C. has **nine** coal mines and **eight** metal mines in operation.
- Minerals economy employs **28,000 people** in the mining and minerals sectors in more than 50 B.C. communities: about 14,000 directly and several thousand additional jobs in the service sector that rely on exploration and the mining industry.



Ready to learn more about British Columbia:

SPH always there for you

T: (001) 250 314 - 6555

F: (001) 250 314 - 6514

Email:

services@sphimmigrationservices.ca

Website:

www.sphimmigrationservices.ca



http://www.gov.bc.ca/fortherecord/mining/mi_economy.html?src=/economy/mi_economy.html

Immigration news - CANADA :

Huge amount of new immigrants tend to stay in **British Columbia (B.C.)** since they have arrived. Some immigrants who have money to invest are also moving to B.C. from other provinces. Immigrants who are skilled workers tend to move to B.C. to find jobs. **79% to 91%** of 1.6 million immigrants between 2000 and 2006 were arrived in **B.C.**, Alberta, Ontario, and Quebec. When the destination of those who left their province of arrival were tracked through tax records, Alberta and **B.C.** were the only two provinces to register a **positive net inflow**, said Don Cayo. Between 2000 and 2006, B.C. lost about 13,800 skilled workers, more than 8,000 of them to Ontario and more than 3,000 to Alberta. However, B.C. also gained just over 14,000 workers mostly from Ontario, Alberta and Quebec. Those Immigrants who have money to invest tend to stay where they have arrived. According to the Newsletter that has been published by a law firm in Canada, business immigration programs between 2002 and early 2010 accounted for more than **\$603 million investment in B.C. and 2,500 jobs**, claimed Don.



VANCOUVER SUN, Don Cayo, Jan 29, 2011



PHIL "Selling Kamloops Every Day"™
DABNER CALL 250-318-0100
Full-time professional Realtor® with 20 years experience



ROYAL LEPAGE
KAMLOOPS REALTY
322 Seymour St.

Call: 001-250-374-3022 Email: phildabner@telus.net
View Properties at: www.phildabner.com



CANADA

**OWN YOUR
PIECE OF THE
MOUNTAIN...**



Store Front @ Sun Peaks Year Round Ski Resort

Located in the village centre of Sun Peaks destination ski resort, where Nancy Greene calls home, this prime commercial space of approx. 688 sq' has good visibility with outside access, and is located in the new Delta residences. Can be used for either retail or office space.
Offered at **\$319,900.**

Sun Peaks Year Round Resort

Enjoy the location as well as the privacy. At **STONE'S THROW**, this 2 bdrm, 2 bthrm level entry townhome of approx 1,000 sq' is bright and spacious with a view of the ski hills, and is virtually a stone's throw from ski in/ski out to the Morrisey lift. This fully self-contained corner unit comes with full appliance package including washer/dryer, with hot tub made available by request. Easy access to secured underground parking, never been rented, and is owned by original owner.

Offered at **\$349,000.**



Sun Peaks Year Round Resort

Don't miss this opportunity to own a fabulous suite at Sun Peaks. Skiing, golfing, hiking, mountain biking...all right outside your front door. This ground floor studio of approx. 380 sq' is located in a well maintained complex with private location facing permanent green space and creek. Full kitchen, heated tile floors, gas f/p and Murphy bed in the living area. Pets and rentals allowed.

Offered at **\$143,500.**

CALL Phil: (001) 250-374-3022